

Date Prepared: July 27, 2001

COURSE OUTLINE

New Revised

Effective Date: Summer 2001

1. **COURSE PREFIX NUMBER:** BUS 146 **CREDIT HOURS:** 3
2. **COURSE TITLE:** Introduction to Labor Relations
3. **PREREQUISITES:** None
4. **COURSE DESCRIPTION:** Examines history of the labor unions, labor contracts, bargaining processes, philosophy of unionism; use of bargaining techniques for non-wage issues; legal, social, and economic context of labor-management relations; responsibilities and duties of unions and management; analysis of public policy, and current state of the labor movement. May apply simulation and cases of arbitration and collective bargaining procedures. Lecture 3 hours per week.
5. **CONTENT:** (Major Headings)
 - a. History of Unions
 - b. Labor contracts and the bargaining process
 - c. Philosophy of unionism
 - d. Use of bargaining technique for non-wage issues
 - e. Legal, social, and economic context of labor-management
 - f. Responsibilities and duties of unions and management
 - g. Analysis of public policy
 - h. Current state of the labor movement
6. **GENERAL COURSE OBJECTIVES:**

Upon successful completion of the course, the student will be able to

 - a. Discuss the history and the current state of labor unions movement
 - b. Identify the components of a labor union contract and the steps of the bargaining process
 - c. Apply bargaining techniques in a class simulation
 - d. Compare the responsibilities and duties of unions and management
 - e. Analyze the effects of unions on legal, social and economic conditions that may cause subsequent changes in public policy